The Brief Case: Private Markets

What Are Private Markets?

Private markets refer to investments made in assets not traded on public exchanges, such as private equity, private credit, real estate, and infrastructure.

How Do Private Markets Differ from Traditional Investments?

- **Traditional Investments (Stocks and Bonds):** Involve assets that are publicly traded, highly liquid, and widely accessible to everyday investors.
- Private Market Investments: Involve direct investments in companies or assets, typically through an investment firm. These markets are typically less liquid and may have longer investment horizons.

What Role Can Private Markets Play in a Portfolio?

Private markets, as alternatives to traditional stocks and bonds, offer:

- Diversification: Reducing reliance on public markets by spreading risk across different asset types.¹
- **Potential for Higher Returns:** Private market investments seek to offer higher returns, often due to niche opportunities and illiquidity premiums.
- **Income Generation:** Private credit, for example, can provide consistent cash flows, particularly appealing in low-interest rate environments.

POTENTIAL BENEFITS

- Access to deals not commonly found in public markets
- Flexible structuring—Private deals can be tailored to meet specific financial goals
- Growing opportunity set with larger universe of private companies vs. public companies

CONSIDERATIONS

- More complex and generally only accessible through a manager
- Generally less liquid than public markets
- Potentially more risk in exchange for potential return premium



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